



LMI Systems Provisions New Meunier Carlin & Curfman Office with Multimedia Systems; Helps Firm Save Nearly \$20,000 on Project

For Meunier Carlin & Curfman (MCC), moving to a new office provided the perfect opportunity to add a state of the art multimedia system. However, MCC wanted to utilize its existing video conferencing software to its full potential without spending thousands of extra dollars. The firm chose LMI Systems, Inc., to equip the new facility with full multimedia and AV installations in the main MCC board rooms and five other meeting spaces.

“We were looking for a contractor who not only had a good price but who also had people who would partner with us in design, implementation and maintenance,” said Jon Wyche, IT Director at MCC. “LMI Systems helped us feel confident about the long-term success of our audiovisual needs.”

Cutting Travel Costs

Instead of utilizing a video conference system to its full capabilities, MCC was using its current system for one-on-one meetings in-house only. In turn, the firm was spending travel dollars to fly employees to meet with clients. LMI worked with MCC’s team to design a system that not only reduced travel costs but also allowed the firm to hold team meetings with several employees and/or clients during a seamless transition over the new system.

Saving Thousands

In the two main boardrooms, LMI installed a unified communications system with Vaddio WideSHOT USB cameras mounted on the walls above dual flat-panel monitors with HDMI/VGA connections, allowing presentations to move seamlessly from a laptop to the monitors. For crisp, clear audio and video communications, USB connections and four Clock Audio microphones were hardwired into the table using Blue Jeans video conferencing software.

Clearone digital signal processors, amplifications and Soundtube speakers were mounted into the ceiling. LMI united all of these components through one easy-to-use, 7” table-mounted LCD panel from Crestron Control systems, affording stress-free use of the entire presentation system.

The remaining meeting rooms were supplied with similar features including an Epson projector and Vaddio WideSHOT manually adjustable HD camera and Soundtube speakers to support high-performance presentations and conferencing.



Electrical



Networks



Security



Telecommunications



Audio Visual



By listening to and identifying the customers' needs and evaluating the areas that would provide the most improvement, LMI enabled MCC to deploy six discrete, highly functional multimedia systems. LMI's willingness to recommend and install add-ons to the existing system—rather than promoting a complete replacement and upgrade—enabled MCC to save nearly \$20,000 in equipment and software.

About Meunier Carlin & Curfman

Meunier Carlin & Curfman is a leading boutique legal firm focused on helping organizations register and protect their intellectual property for business advantage. The firm was ranked among the top intellectual property firms in Georgia in the 2015 edition of *Chambers USA*, with the publication stating that MCC is a “well-known and respected Atlanta-based IP boutique. [It] offers clients expertise in diverse technologies, including the pharmaceutical, biotechnology, medical device, chemical and software fields.” For more information, visit www.mcciplaw.com.